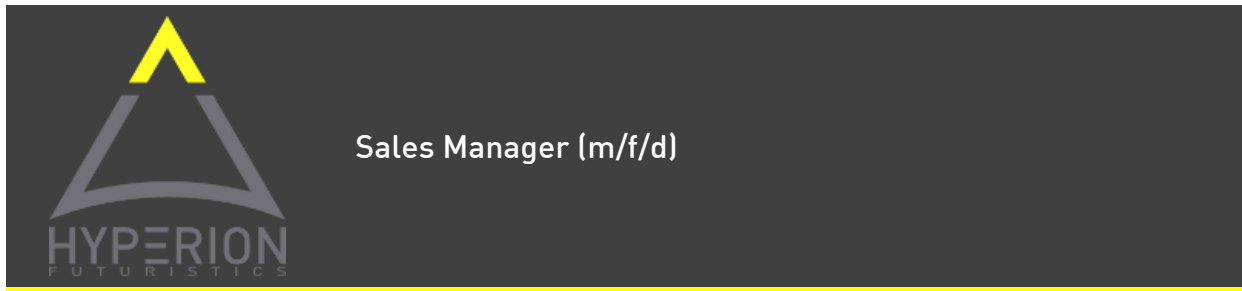


HYPERION Business Services – Ideation to Realization

Making the technologies of the future possible today with courage and pioneering spirit - the mission of HYPERION Business Services is not just about consulting, but also about creating entirely new opportunities. Curiosity and fun in strategic shaping lead our team to new challenges that cannot be solved with experience and classic methods alone. Start the future with us and apply now!



Your challenge:

- Composition and development of a sound sales strategy
- Operative sales and integral advice to customers from mechanical and plant engineering, aerospace and automotive
- Professional execution of acquisitions, negotiations and conclusion of contracts
- Requirement analysis and derivation of offer strategies
- Development of potential digital business models
- Development and continuous improvement of sales processes

Our requirements:

- Strategic thinking and action
- Experience and proficiency in B2B-sales
- High customer orientation and entrepreneurial thinking
- Good network and a sense for people
- Competency in solving problems
- Leadership potential, persistence and flexibility in pursuing goals, willingness to take responsibility
- Initiative and independence
- Communication strength
- Very good written and spoken language skills (english/german)
- Driver's licence and willingness to travel globally

Your benefits:

- Profit sharing
- Flexible working hours
- Working time accounts
- Home Office
- 40 hour week
- 30 days leave
- Mentor programme / Coaching
- Various opportunities for personal development

Vacancy

Hyperion Futuristics GmbH
Tel :+49(0)151 58487303
business-services@hyperionfx.com

For reasons of legibility, the male form was chosen in the text, regardless of this, the information refers to members of all genders. We are always looking for promising applicants and are therefore happy to accept speculative applications even when we have no current vacancies.

We look forward to receiving your detailed application via business-services@hyperionfx.com

For further questions please do not hesitate to contact Mrs. Dr.-Ing. Nannett Ipach-Sauer via +49 151 5848 73 03 between mon.-fri. 8:00 – 18:00 hrs CET.